

2012 IRAs at a Glance

| | <i>Traditional IRA</i> | <i>Roth IRA</i> | <i>Coverdell Education Savings Account</i> |
|---|--|---|--|
| <i>Who can contribute?</i> | Anyone under age 70½ in the contribution year, with earned income, regardless of income level. A nonworking spouse also can contribute up to the maximum annual amount. | Individuals with earned income. Single filer less than \$110,000 (subject to phase-out at \$110,000 - \$125,000, over \$125,000 no contribution allowed). Married filing jointly less than \$173,000 (subject to phase-out at \$173,000 - \$183,000, over \$183,000 no contribution allowed). | Anyone with earned income can continue to make contributions after age 70½. Contributions can be made for the benefit of a child under the age of 18. (Phase-out limits at \$190,000 for joint filers and \$110,000 for all others.) |
| <i>How much can be contributed?</i> | Up to \$5,000 per year per person (reduced by contributions to a Roth IRA). Taxpayers age 50 or older have a "catch-up" provision to \$6,000. | Up to \$5,000 per year per person (reduced by contributions to a traditional IRA). Taxpayers age 50 or older have a "catch-up" provision to \$6,000. | Not to exceed \$2,000 per year per beneficiary. |
| <i>What are the tax advantages?</i> | Earnings are tax deferred. Contributions are potentially tax deductible. ¹ | Tax-free investment growth if the account has been open and funded for 5 years and certain requirements are met. ¹ | Tax-free investment growth if the money is used to pay for qualified elementary, secondary and higher education ⁴ expenses. |
| <i>Are contributions tax deductible?</i> | Deductibility ² is determined by the taxpayer's modified adjusted gross income and subject to phase-outs: \$58,000 - \$68,000 single filer (covered by an employer-sponsored plan). \$92,000 - \$112,000 married filing jointly (covered by an employer-sponsored plan). Also can have a non-deductible IRA. | Contributions are non-deductible. | Contributions are non-deductible. |
| <i>Can money be invested now for the prior tax year? ("Look-back" period)</i> | "Look-back" period available between January 1 and April 15 for the prior tax-year contribution. | "Look-back" period available between January 1 and April 15 for the prior tax-year contribution. | "Look-back" period available between January 1 and April 15 for the prior tax-year contribution. |
| <i>Are rollovers and transfers permitted?</i> | Rollovers or transfers to and from other traditional IRAs are permitted. Rollovers from qualified employer-sponsored plans are permitted as well. You can also roll over or convert your traditional IRA to a Roth IRA. | You may generally roll over or convert your traditional IRA to a Roth IRA. You may roll over or transfer qualified retirement plan dollars to a Roth IRA (generally subject to income tax inclusion). | Rollovers or transfers of qualified retirement plan dollars to a Coverdell Education Savings Account are not permitted. Unused funds can be transferred to another member of the child's family. |
| <i>Are withdrawals¹ permitted?</i> | Distributions may begin at age 59½ without penalty. Certain exceptions apply. First-time home purchase ³ and qualified higher education ⁴ expenses are taxable but penalty free. Mandatory withdrawals begin at age 70½. | Qualified withdrawals are tax and penalty free after the account has been open for 5 years and the taxpayer is age 59½ or older, or for first-time home purchase. ³ Penalty-free, but taxable withdrawals are allowed for qualified higher education expenses ⁴ before age 59½. There are no mandatory withdrawals. | Withdrawals are tax free if used for qualified higher education expenses ⁴ and pre-2013 qualified elementary & secondary school expenses. Funds must be used or transferred to another family member by the time the child is age 30. |

¹ Withdrawals may be subject to income tax, and those made prior to age 59½ may be subject to an additional 10% penalty.

² If no qualified plan is available through employer, a deductible IRA may be available.

³ Qualified first-time home purchase expenses: Acquisition costs incurred by taxpayer, spouse, child, grandchild or parent. Buyer cannot have owned a residence during the past two years. Maximum of \$10,000.

⁴ Qualified higher education expenses: Post-secondary tuition, fees, books, supplies, equipment, certain room and board expenses for student (taxpayer, spouse, child or grandchild) enrolled at an eligible educational institution on a full- or part-time basis.

This is intended for general information only. Please refer specific questions to a tax professional.

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| | <i>Simplified Employee Pension (SEP)</i> | <i>Simple IRA</i> | <i>Keogh Plans</i> |
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| <i>Who can participate?</i> | Any employee who is at least 21 years old and has performed a "service" in at least 3 of the last 5 years must be permitted to participate under the SEP unless his or her total compensation is less than \$550 for the year. | Any employee who received at least \$5,000 in compensation from the employer during any 2 years prior to the current year, and is reasonably expected to receive at least \$5,000 in compensation during the calendar year for which contributions are made. | Full-time employees are permitted to participate. Full-time employees are defined as those who receive compensation for at least 1,000 hours of work per year. Age and years-of-service requirements may apply. |
| <i>How much can be contributed?</i> | Annual employer contributions made to a common-law employee cannot exceed the lesser of 25% of the employee's compensation or \$50,000 (in most cases). Annual contributions not required. Annual compensation cap is \$250,000. | The maximum salary reduction contributions that an employer can make on behalf of the employee is \$11,500 (\$14,000 for employees over 50 years of age). Matching employer contributions cannot exceed 3% of the employee's compensation. Non-elective contributions cannot exceed 2% of the employee's compensation. | Money Purchase: Up to a maximum of 25% of compensation, not to exceed \$50,000. Profit Sharing: Up to a maximum of 25% of compensation, not to exceed \$50,000. |
| <i>What are the basic features?</i> | A SEP allows employers to make deductible contributions toward their own and their employees' retirement without getting involved in more complex retirement plans. Typically used by self-employed people and companies with only a few employees. | There are two ways to invest money in a SIMPLE IRA: 1. Salary reduction: A plan between employee and employer to reduce the employee's compensation by a certain percentage each pay period. The employer contributes the salary reductions to a SIMPLE IRA on behalf of the employee, with matching employer contributions as described above. 2. Non-elective contributions, which are solely funded by the employer. Available to companies with up to 100 employees, including self-employed individuals. | Two different types of Keoghs are: 1. Money Purchase: The employer contributes a certain percentage every year based on the provisions in the plan document, regardless of profit. 2. Profit Sharing: The employer contributes based on profits. Typically used by small, stable companies with only a few employees. |
| <i>Are contributions tax deductible?</i> | Employer contributions are tax deductible to the employer. Contributions are not taxable to an employee until withdrawn, and earnings in the account are tax deferred. | Employer contributions are tax deductible to the employer. Contributions are not taxable to an employee until withdrawn, and earnings in the account are tax deferred. | Employer contributions are tax deductible to the employer. Contributions are not taxable to an employee until withdrawn, and earnings in the account are tax deferred. |
| <i>Are withdrawals permitted?</i> | Please refer to qualified withdrawals for traditional IRAs on the reverse side. The same rules apply. Withdrawals after age 59½ are taxable. Mandatory withdrawals begin at age 70½. | Generally, IRA rules apply. If a withdrawal is made within the first 2 years of participation and the individual is under age 59½, the early withdrawal will be taxable and a 25% penalty will apply. Mandatory withdrawals begin at age 70½. | The plan document designates how withdrawals occur. Some plans allow hardship withdrawals. Most plan withdrawal provisions are for death, disability, and termination of service or plan termination. |

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